

Individual Decisions, Innovations and Sustainable Economics

Günter Haag



One fundamental stimulus of human research



“Dass ich nicht mehr mit saurem Schweiß
rede von dem was ich nicht weiß

(sondern)

Dass ich erkenne, was die Welt
im Innersten zusammenhält” (Goethe, Faust I)

“What holds the world together at its core”

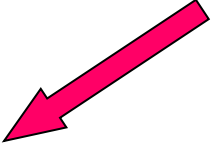
Douglas Adams (1979) formulated in his famous book “The Ultimate Hitchhiker’s
Guide to the Galaxy” in a simple but realistic way, ...where do we come from, where
do we go and where do we get the best Wiener Schnitzel?

What is a model?

Models are based on rules
Rules are based on experience
John L. Casti



Models can be formulated and built in different languages

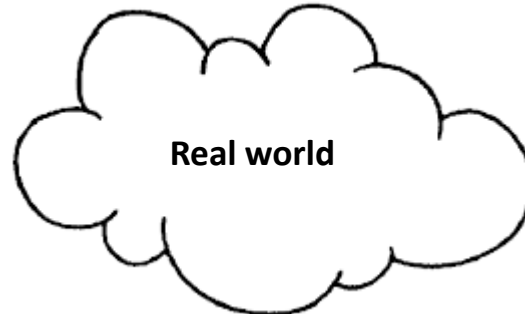


country sayings and weather proverbs
in a field report

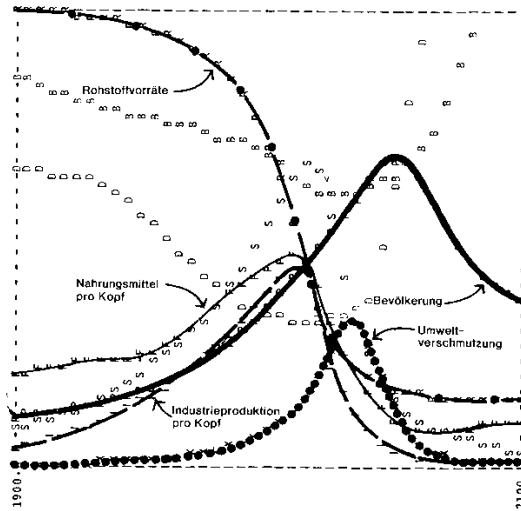


models e.g. for weather forecasting in the language of
physics and mathematics

The model should be kept as simple as possible but not too simple
Albert Einstein



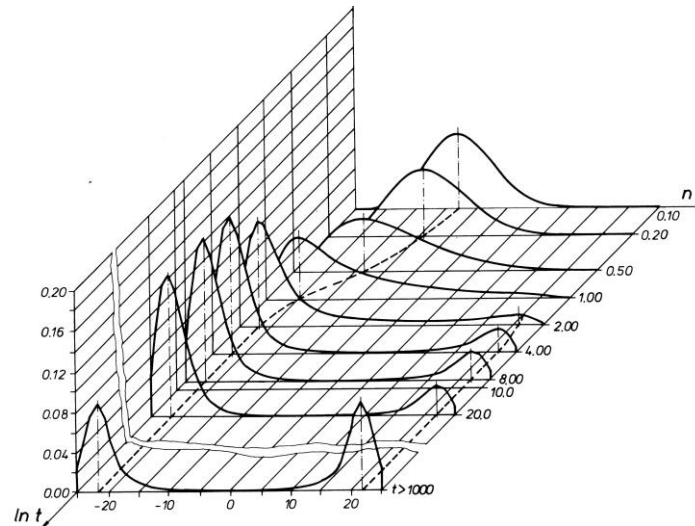
Deterministic Models



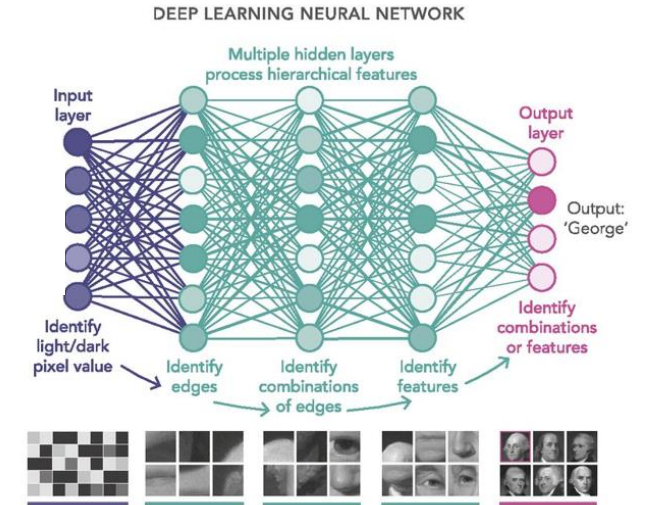
Club of Rome (1972)
System Dynamics (Jay Forrester)

MIT Boston (1990)
World model (about 160.000 equations,
95% of the world economy)

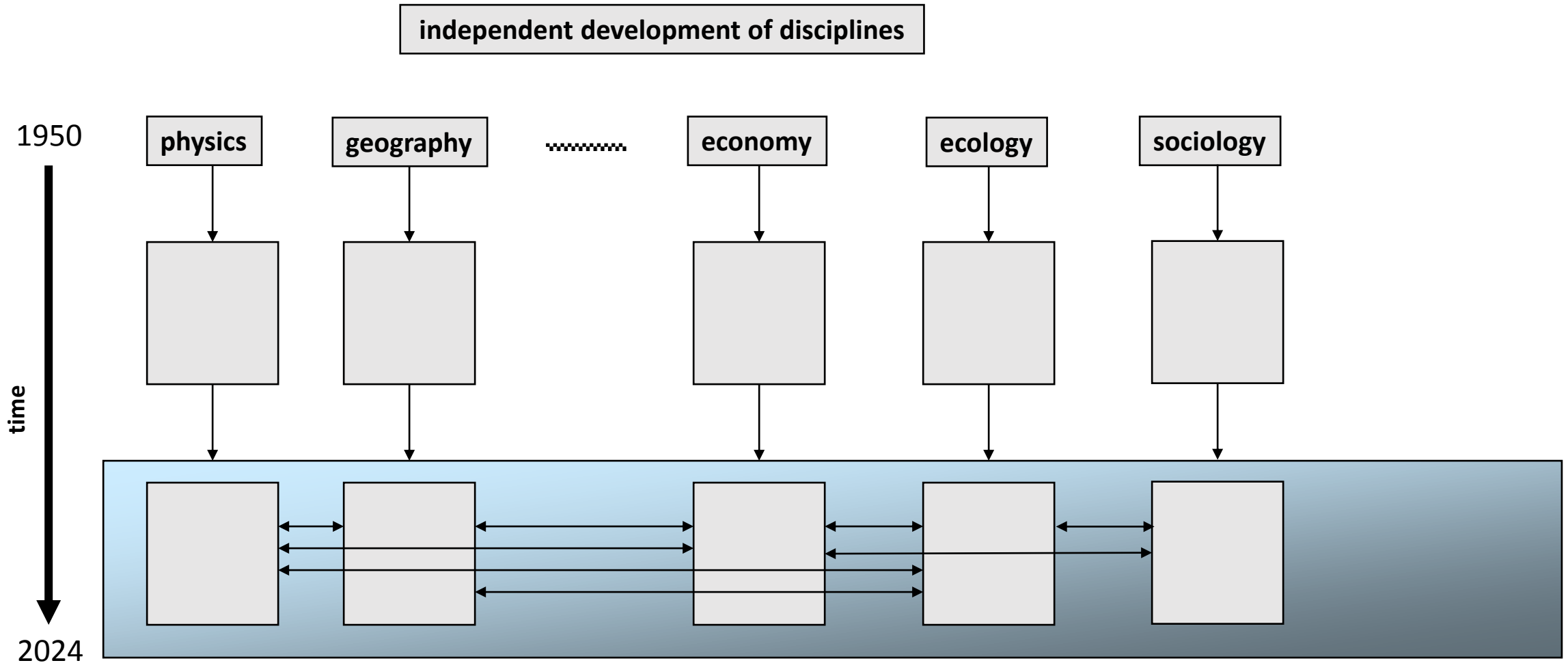
Statistical Models models with uncertainties



Neural Networks (AI) data driven modelling

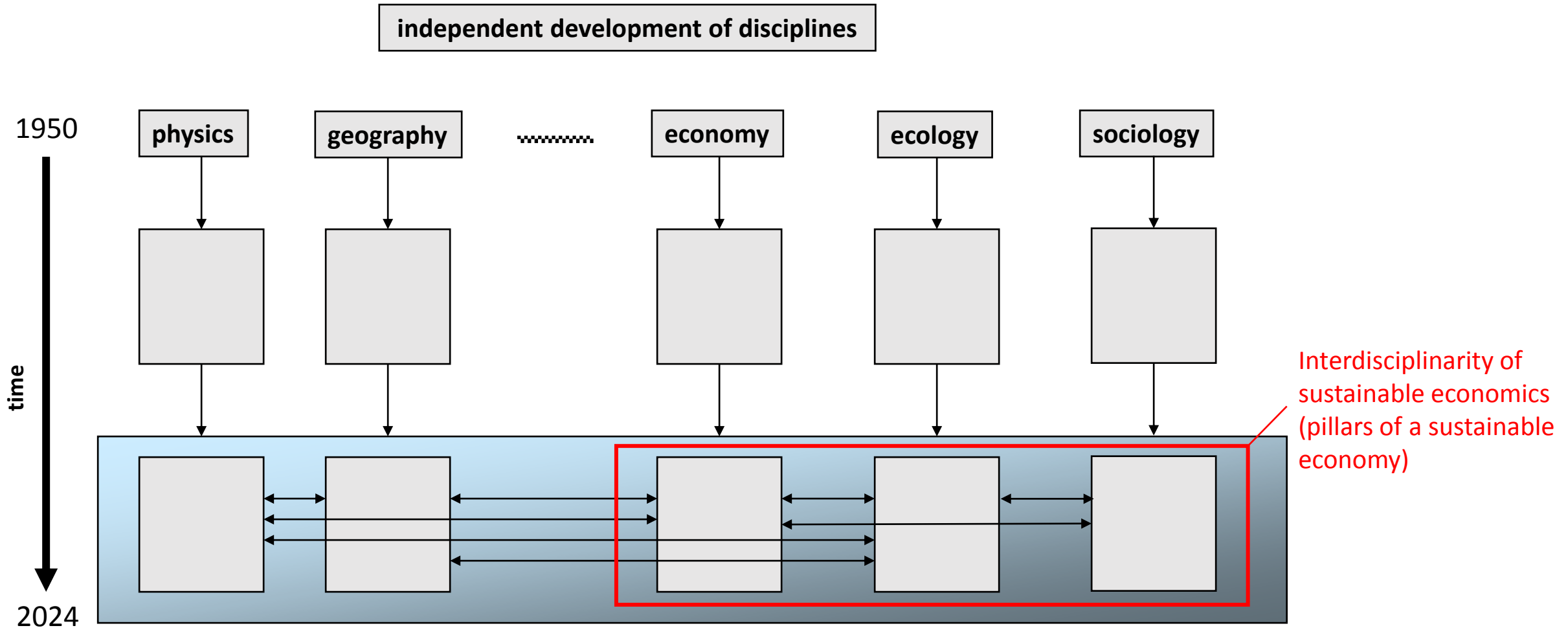


Towards Interdisciplinarity 50's onwards

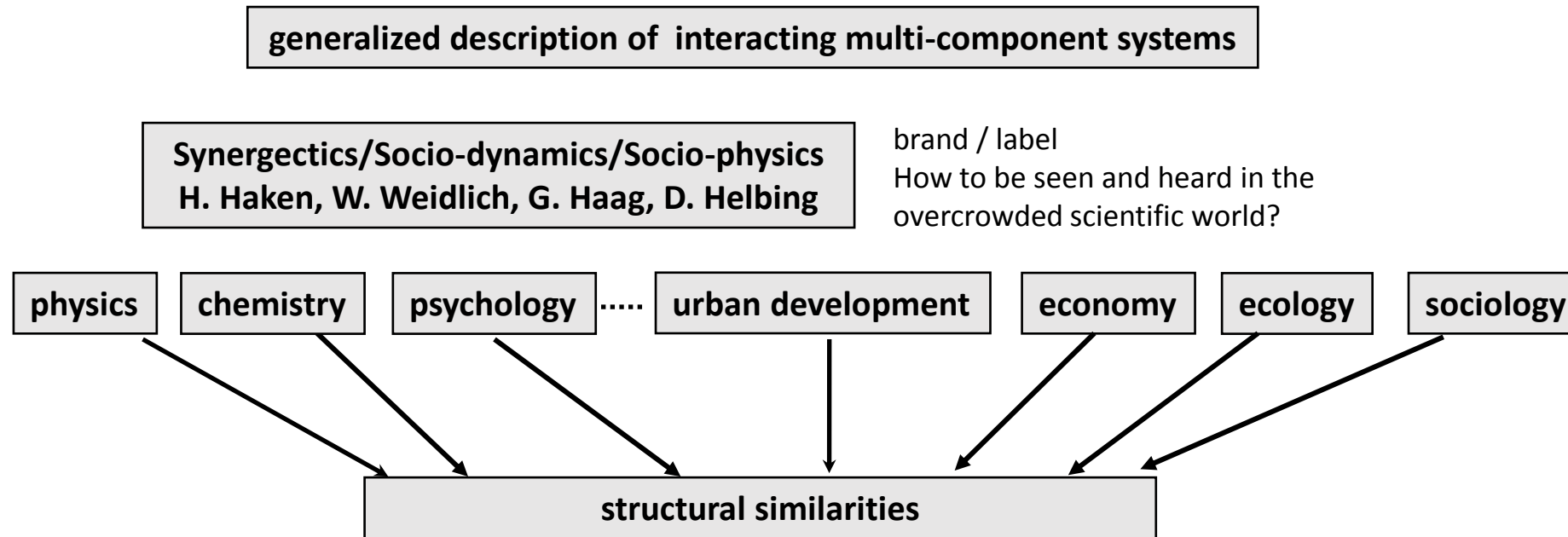


Integration of disciplines, transfer of methods, ideas by pioneers like H.v.Foerster, Haken, Weidlich, Prigogine, Haag,...

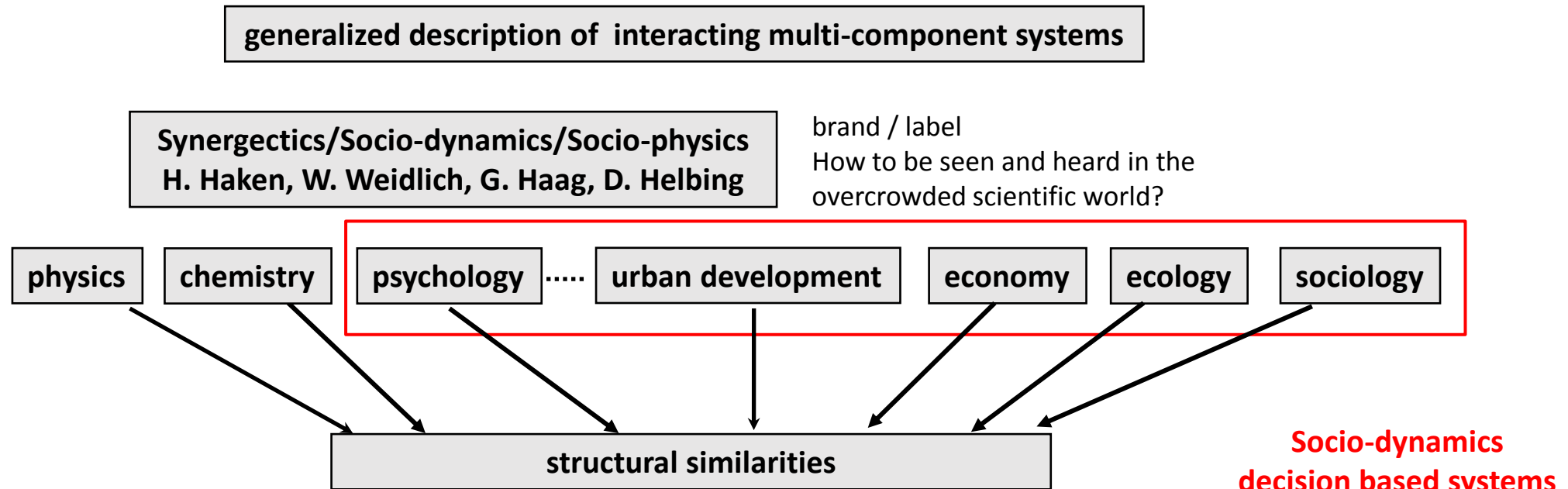
Towards Interdisciplinarity 50's onwards



Integration of disciplines, transfer of methods, ideas by pioneers like H.v.Foerster, Haken, Weidlich, Prigogine, Haag,...



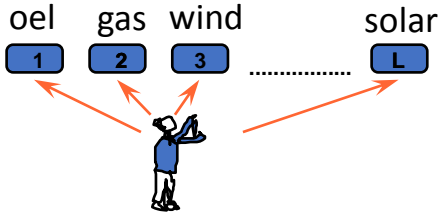
- universality (mathematics of stochastic processes)
- many subsystems
- interactions different on the micro-level beside structural similarities
- non-linearities (self-organisation)
- fluctuations
- space-time features, path dependence, SOC, multiple equilibria, chaos,...
- open or closed systems



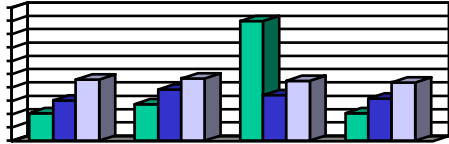
- universality (mathematics of stochastic processes)
- many subsystems
- interactions different on the micro-level beside structural similarities
- non-linearities (self-organisation)
- fluctuations
- space-time features, path dependence, SOC, multiple equilibria, chaos,...
- open or closed systems

How to model Decision Processes – The Framework

Individual choice
selection of alternative technologies



decision process
multi-component system
with nonlinear interactions



Individual attitudes
cost
longevity
value for money
regionality
conserving resources

micro-level
decisions of individual agents
(household, entrepreneur...)

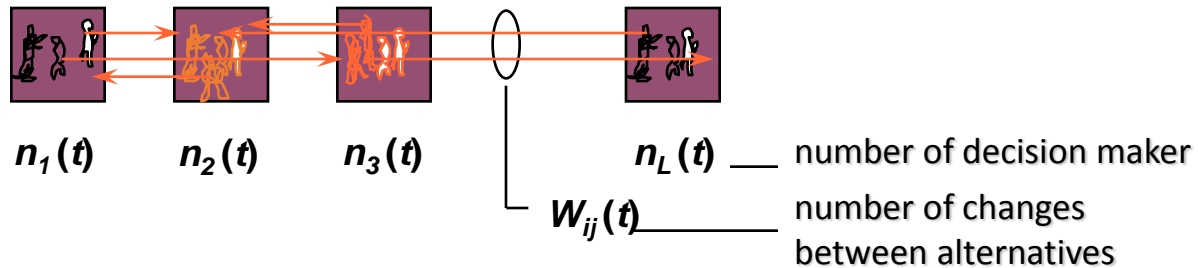
macro-level
behaviour of macro-variables
(share of market penetration,
housing stock, population,...)

socio-economic environment
global climate
policy
number of user of
different technologies

Master equation
probability to find a certain
decision pattern

$$P(\vec{n}) = P(n_1, n_2, \dots, n_L)$$

probability



Pauli Master equation

output: change of probability

$$\frac{dP(\vec{n}, t)}{dt} = \sum_{\vec{n}'} w_t(\vec{n}, \vec{n}'; \vec{k}) P(\vec{n}', t) - \sum_{\vec{n}'} w_t(\vec{n}', \vec{n}; \vec{k}) P(\vec{n}, t)$$

input: transition rates

trend parameter

$\vec{n} = (n_1, n_2, \dots, n_L)$

different alternatives

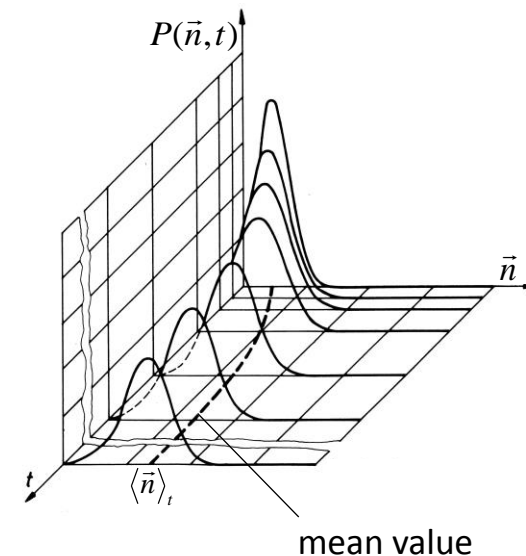
Equations of motion

mean value

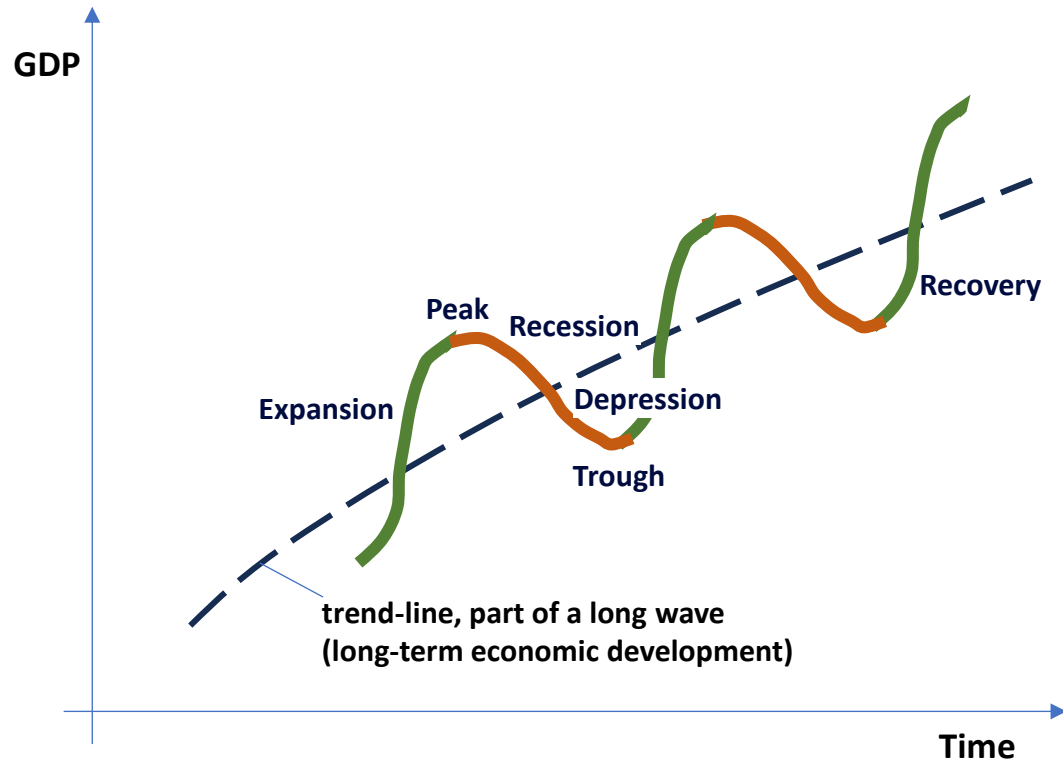
$$\frac{d\overline{n(t)}}{dt} = \sum_{\vec{n}} \vec{n} \frac{dP(\vec{n}, t)}{dt} = \frac{d}{dt} \sum_{\vec{n}} \vec{n} P(\vec{n}, t)$$

Some properties

- The transition rates define the process – all we need
- dynamic equation for probability to find a certain configuration
→ Mean value equation, variance equation
- balance equation for probability fluxes
- irreversible dynamics → unique stationary state
- Markoff assumption → socio-dynamics: system parameters change over time
- Master equation → Agent-Based-Modelling, Fokker-Planck-Equation



1. Example: Business Cycles – Theory of Investments



Business cycle (4 to 6 years)

cycle of fluctuations in the Gross Domestic Product (GDP) around its long-term natural development

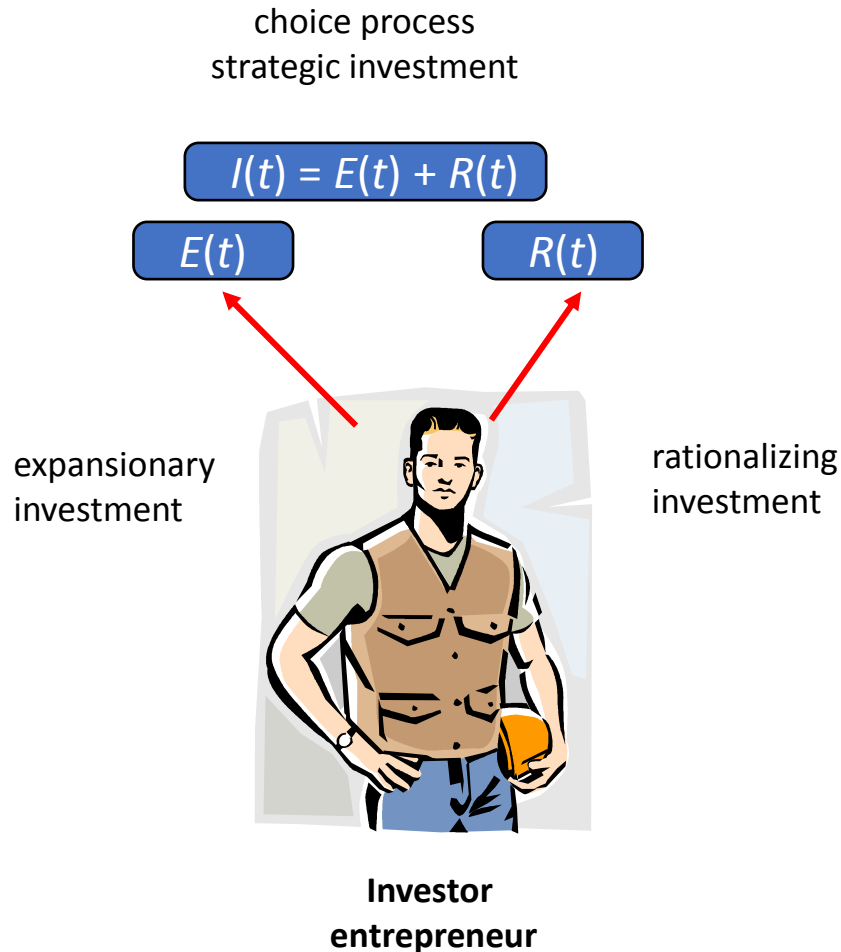
- Expansion
- Peak
- Recession
- Depression
- Trough
- Recovery

Observation at trade fairs:

years nothing new – years all have new
coordination of firms activities (information exchange)
→ collective behaviour

How can we eliminate business cycles (Tinbergen, 1983)?

Business cycles and fluctuations around the trend line are natural – we have to anticipate its development (Haag)



Transition rate $E \rightarrow R$

$$w_{RE}(n) = n_R p_{RE}(n) = n_R \nu \exp(u(n_E) - u(n_R)) = n_R \nu \exp((\delta(t) + \kappa(n_R - n_R)))$$

rate of change
preference
from $E \rightarrow R$

frequency
of switch

utility difference

alternator

coordinator

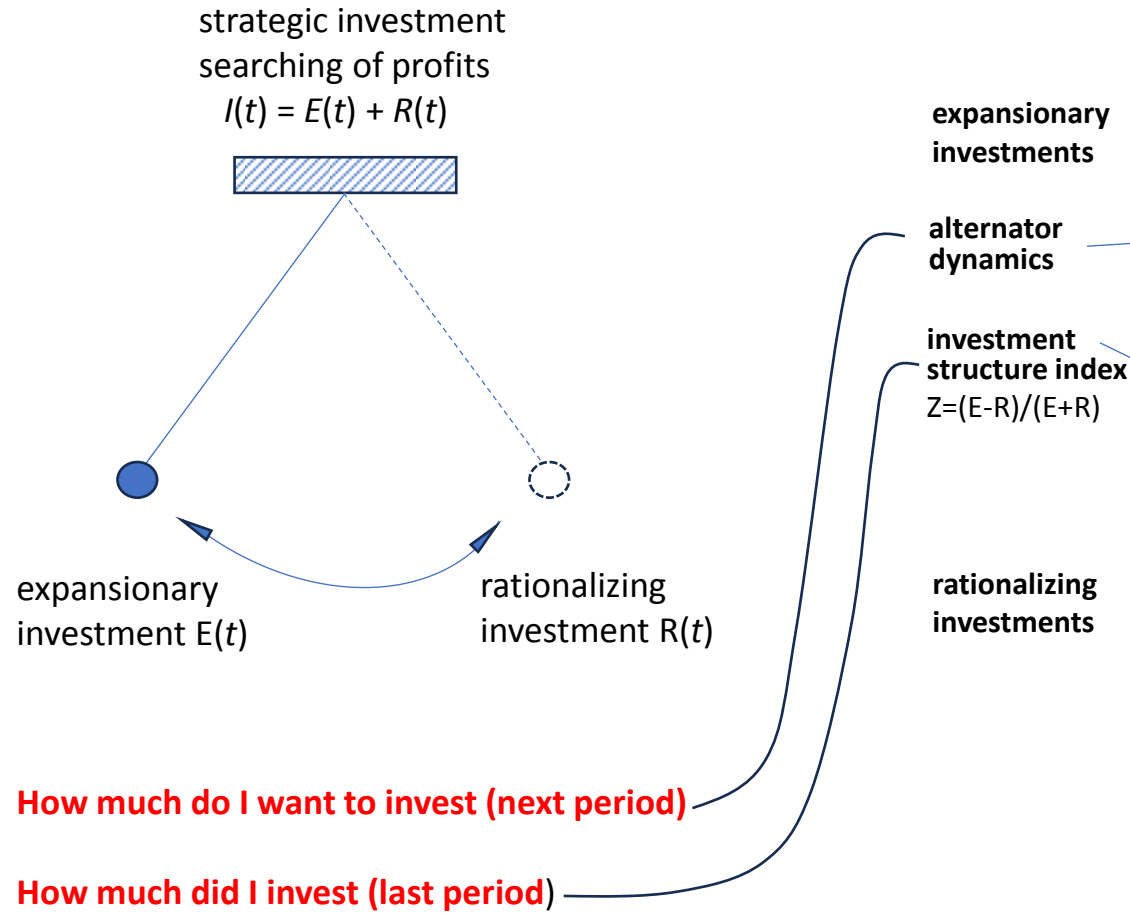
investors configuration

$$\frac{d\bar{x}(t)}{dt} = 2\nu[\sinh(\delta(t) + \kappa\bar{x}(t)) - \bar{x}(t)\cosh(\delta(t) + \kappa\bar{x}(t))]$$

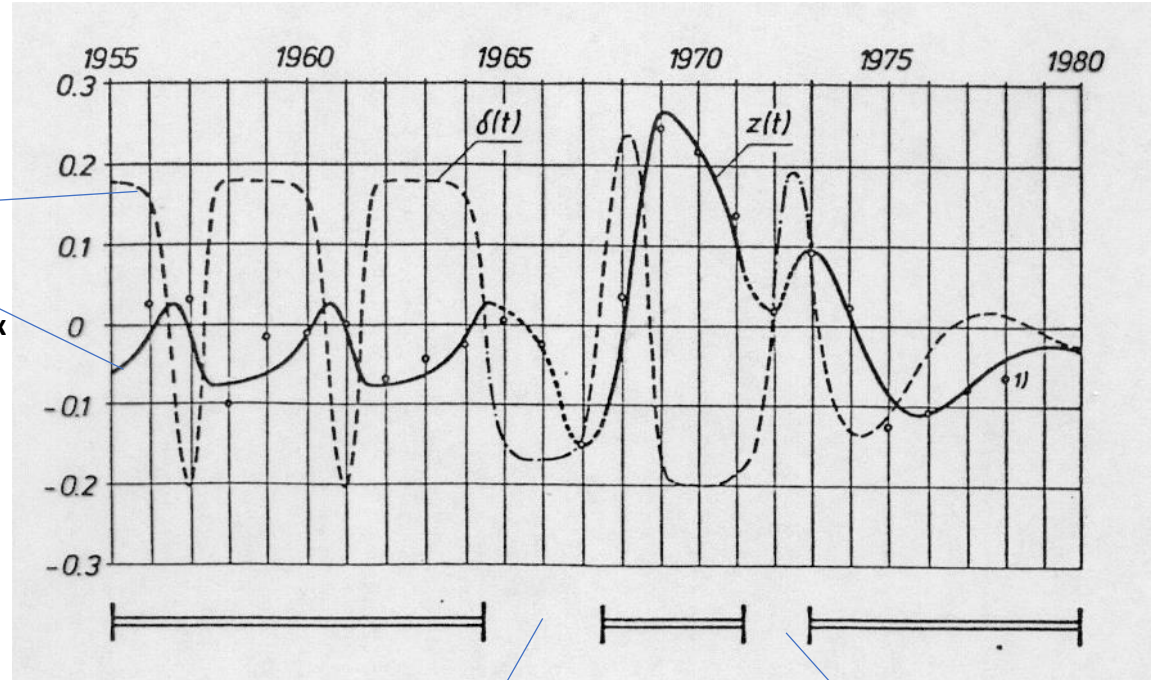
alternator dynamics

$$\frac{d\delta(t)}{dt} = -2\mu[\delta_0 \sinh(\beta\bar{x}(t)) + (\delta(t) - \delta_1) \cosh(\beta\bar{x}(t))]$$

Schumpeter Clock (Mensch, Weidlich, Haag, 1981)



Data Base: IfO-Data about firms investment
of about 6.000 firms



hyperboom
„Schiller“ effect
Keynesian economist
Grand coalition
CDU+SPD

two oil shocks caused
slumpflation
(M. Freedman)

Some limitations in economic modelling

Uncertainties

- uncertainties and outliers in the data
- uncertainties in the initial conditions
- uncertainties in the parameter estimation

Complexity

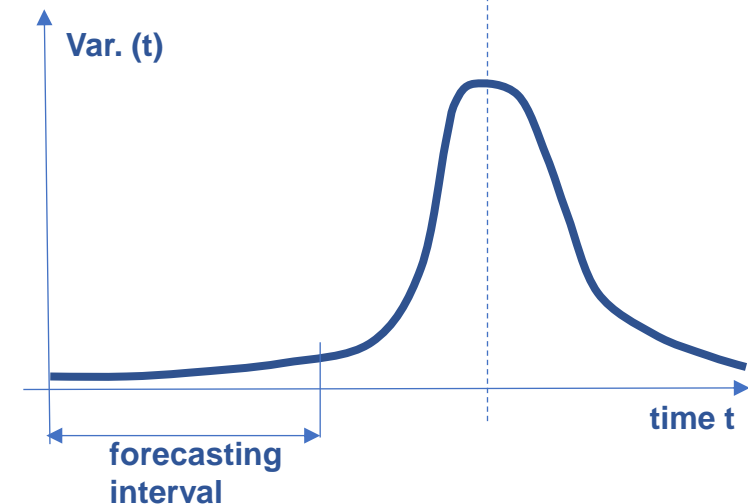
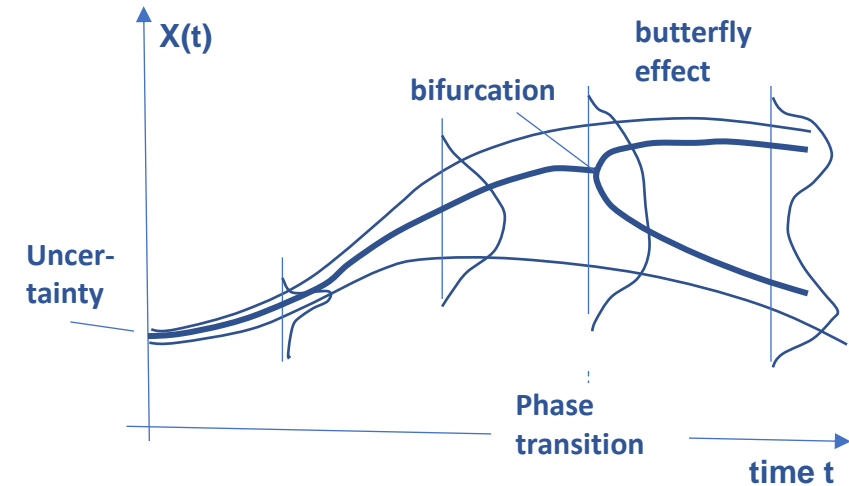
- non linearities in the system may create phase transitions
- new up to now unknown variables may appear (P. Allen)
- social systems are capable of learning
- unexpected events (Ukraine war)

What can we do?

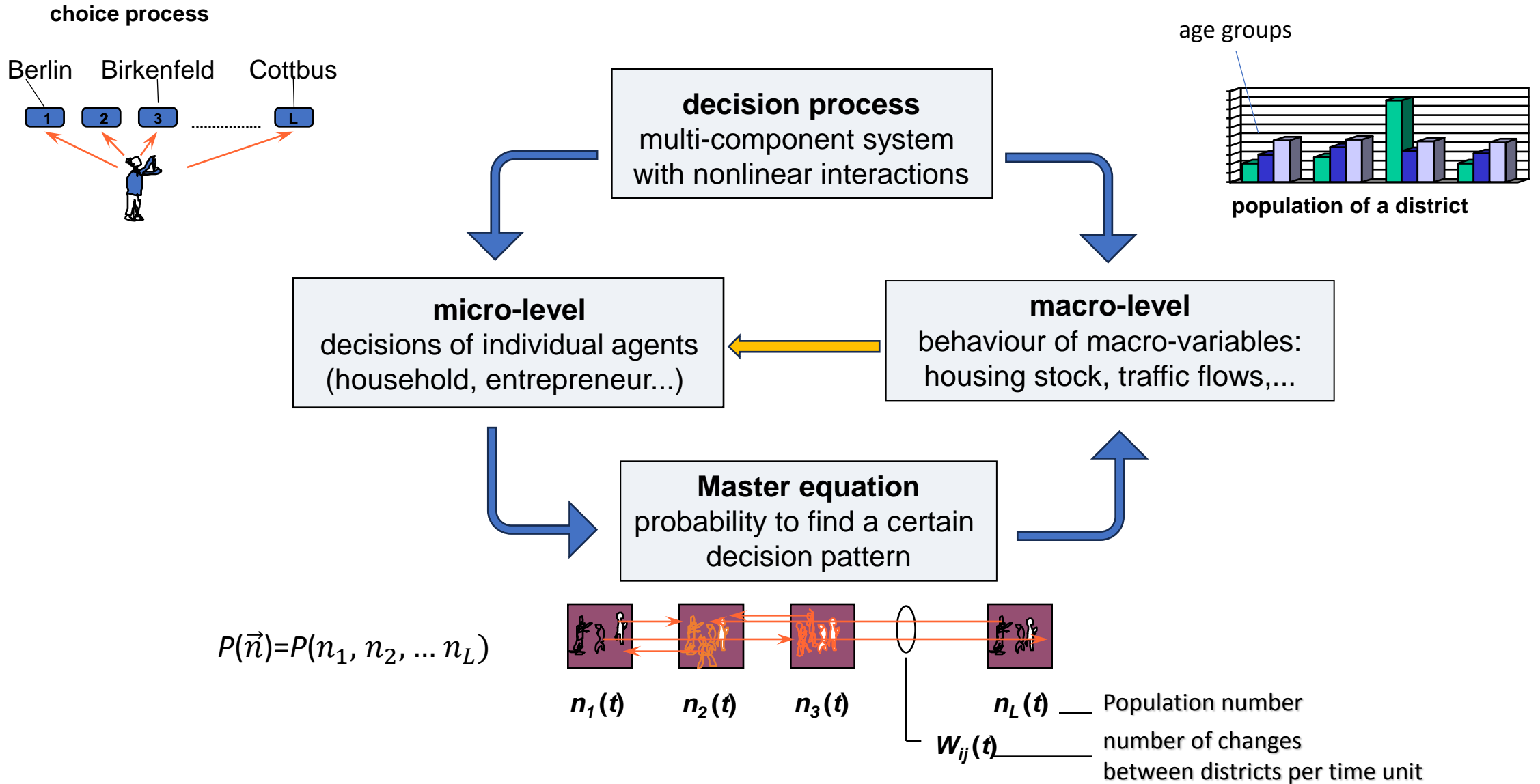
- scenarios technology - simulation of different possible events (best, expected, worst)
- simulation of uncertainties (Monte Carlo procedure, agent based modelling)

Conclusion

- not only one trajectory but a bundle of trajectories
- length of forecasting periode is limited



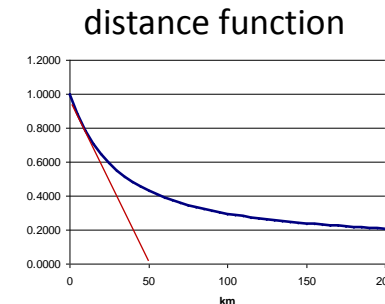
2. Example: Interregional Migration (German Districts and Communities)



transition rate: changes of residence per year

$$w_{ij}(\vec{n}, t) = n_i p_{ij}(\vec{n}, \vec{\delta}) = n_i v_{ij} \exp(u_j(\vec{n}, \vec{\delta}) - u_i(\vec{n}, \vec{\delta})) \geq 0$$

change of residence per time unit i to j population living in region i "individuel" transition rate from i to j effect of „distance“ (symmetric matrix) $v_{ij} = v_{ji}$ difference in spatial attractiveness or utilities



concentration of information

regional attractiveness and spatial preferences

$$u_i = \kappa n_i + \delta_i(t)$$

regional attractiveness Spatial agglomeration effect regional preference

$$\delta_i(t) = w_1 XW_i + w_2 XB_i + w_3 XV_i + w_4 XT_i + w_5 XF_i + w_6 XU_i$$

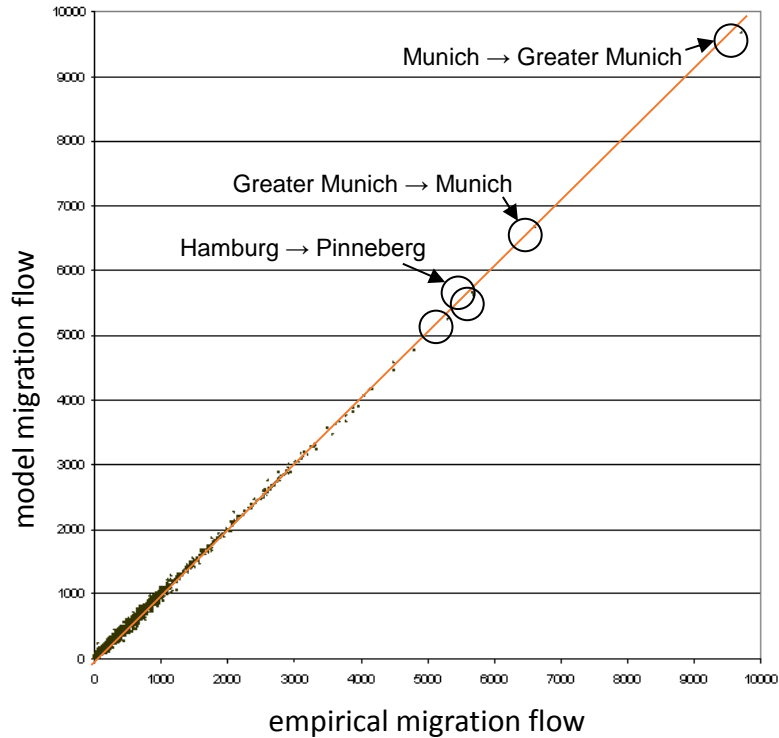
regional preference housing market indicator employment indicator services accessibility indicator leisure time Indicator environment

Empirical flows versus model flows / parameter estimation

parameter estimation via cost function*

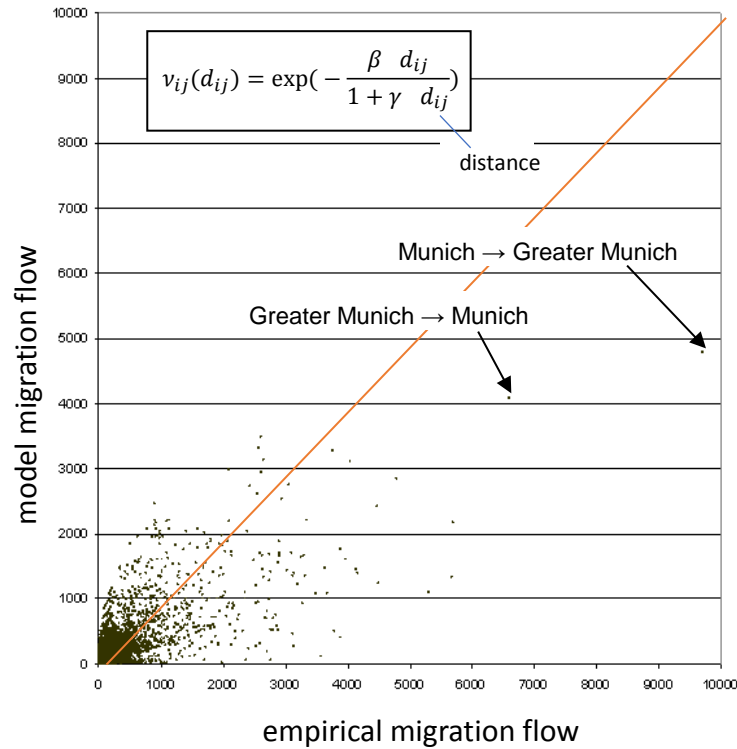
$$F[v, \vec{u}] = \sum_{i,j} (w_{ij}^e - w_{ij}^m(v, \vec{u}))^2 = \min \longrightarrow \text{all trend parameters}$$

estimated spatial interaction term



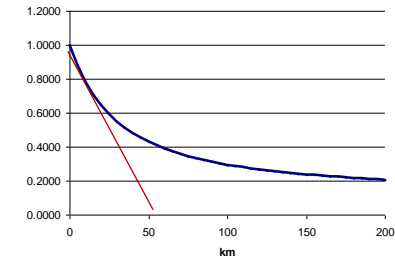
$R^2 = 0,98$

assumed distance dependence

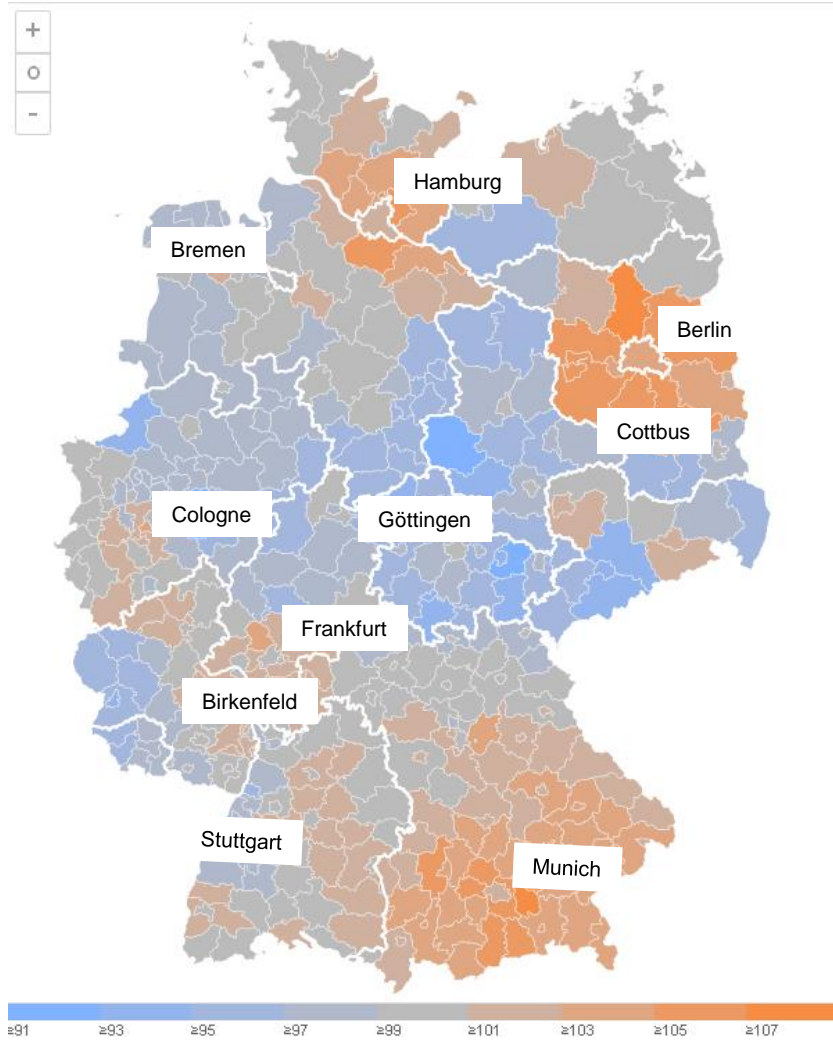


$\beta = 0,132; \gamma = 0,0163; R^2 = 0,600$

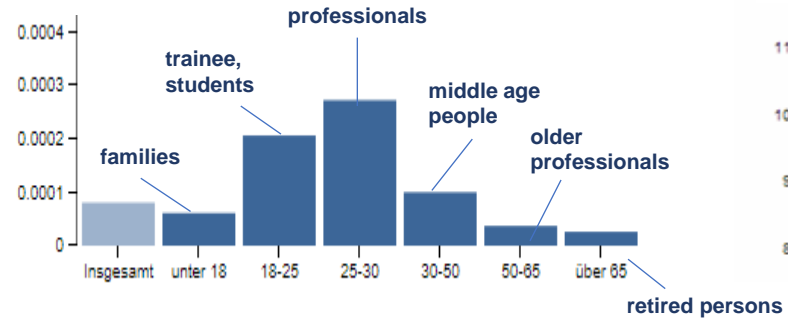
distance function



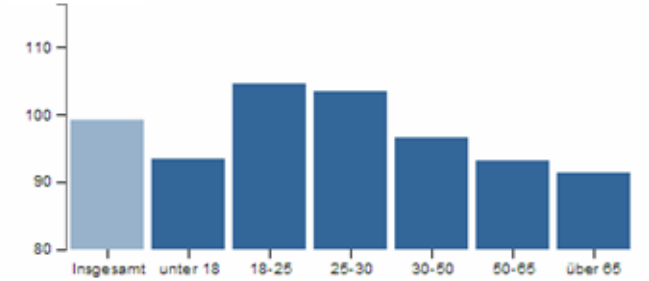
Spatial preferences (total population): districts (400)



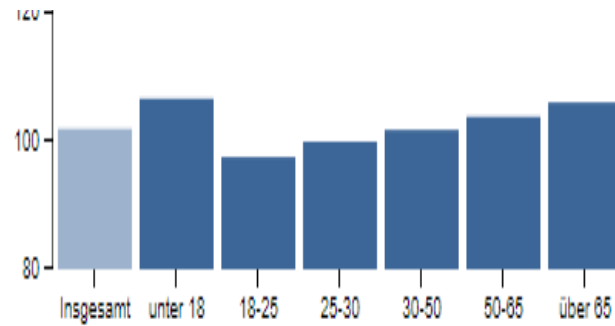
mobility index



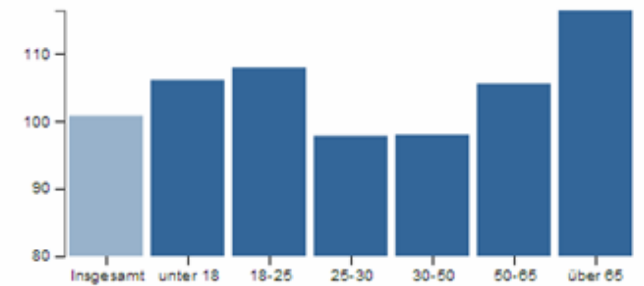
Stuttgart



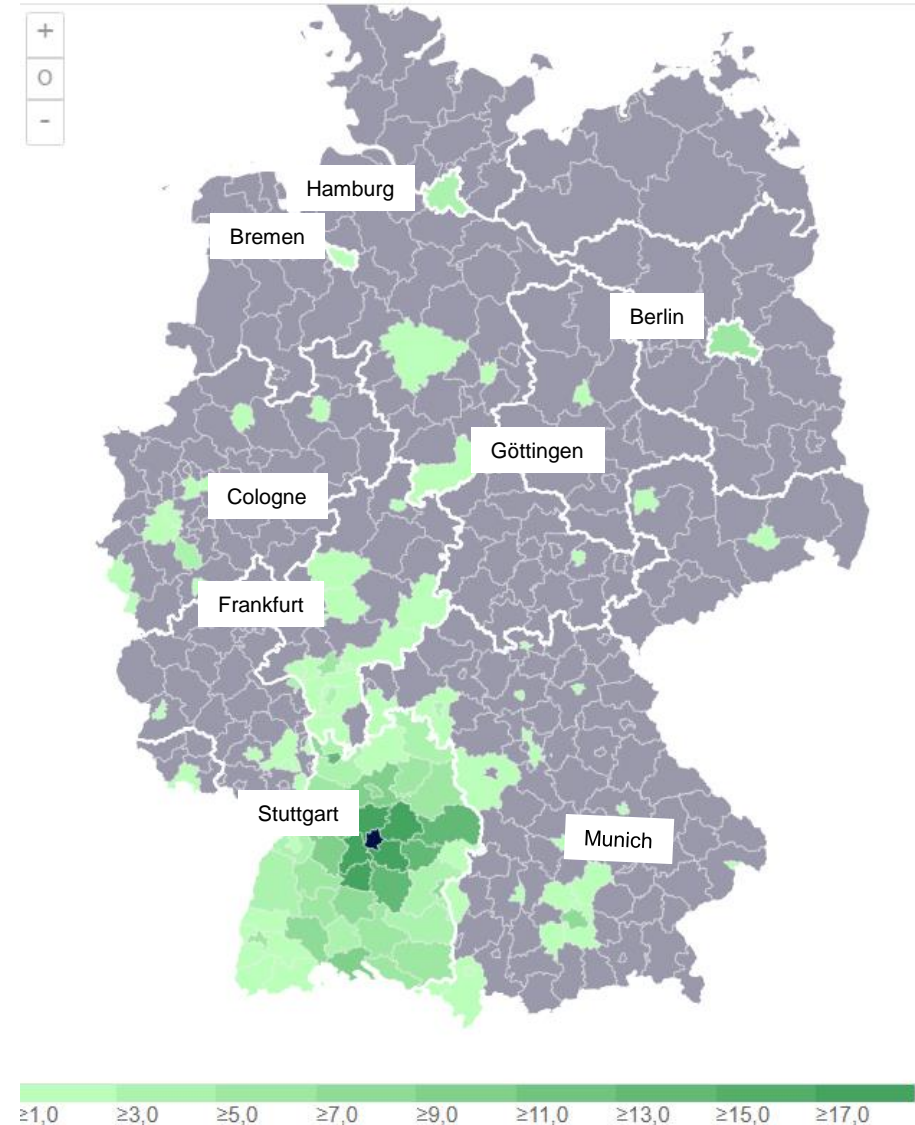
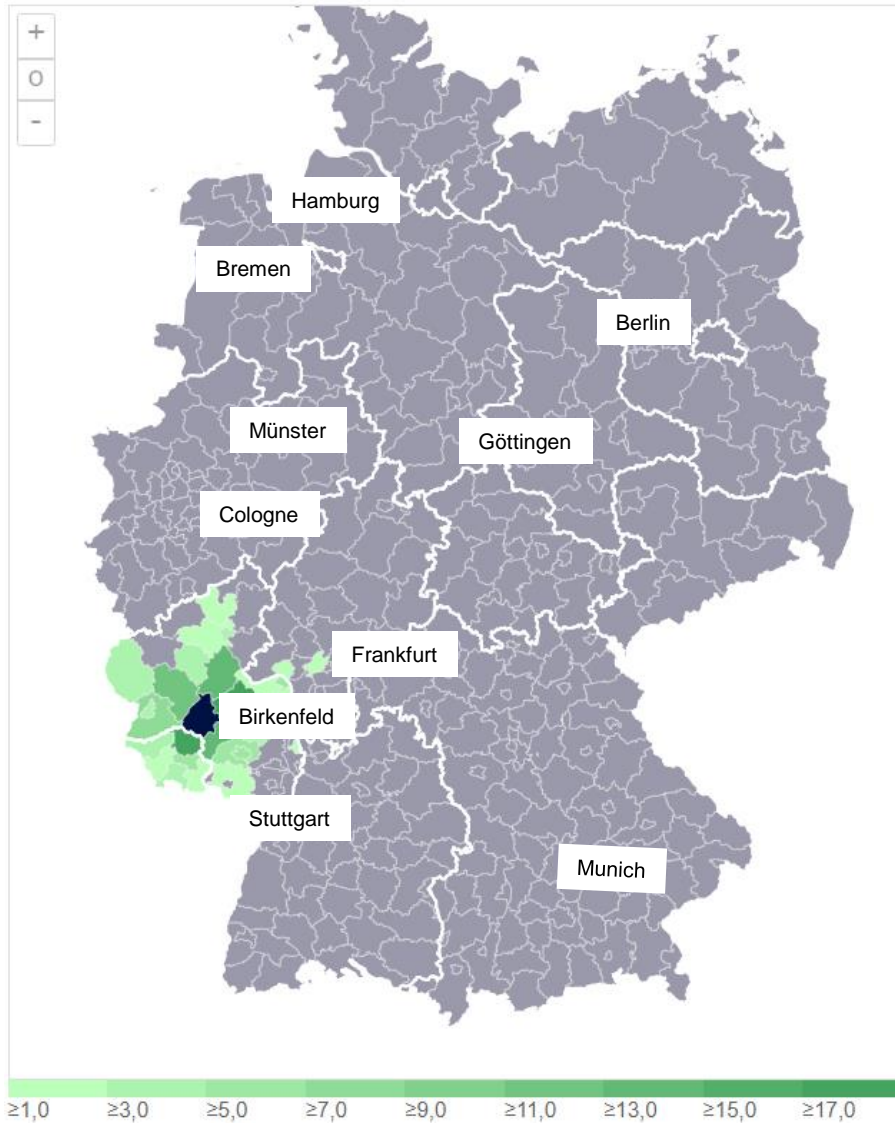
Birkenfeld



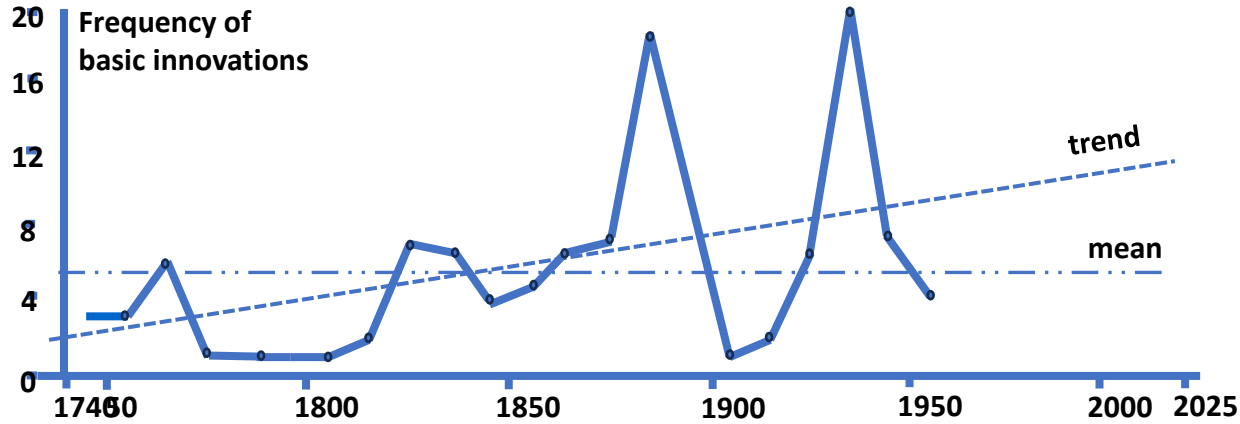
Cottbus



Strength of spatial interaction: City of Birkenfeld (left) and Stuttgart (right) with other districts

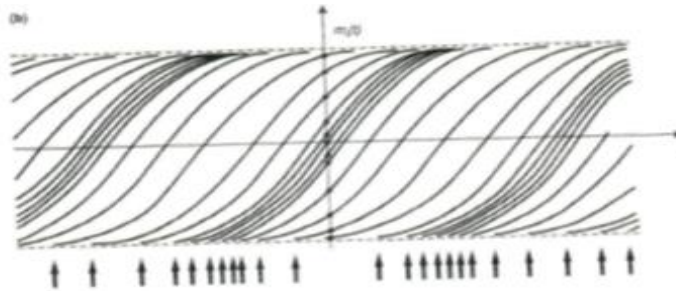


3. Example: Long-Term Economic Cycles



G. Mensch (1979): Stalemate in Technology, Frequency of basic innovations, 1740 – 1960. The numbers of basic innovations reported here are given in 10 years bunches.

fraction of market penetration



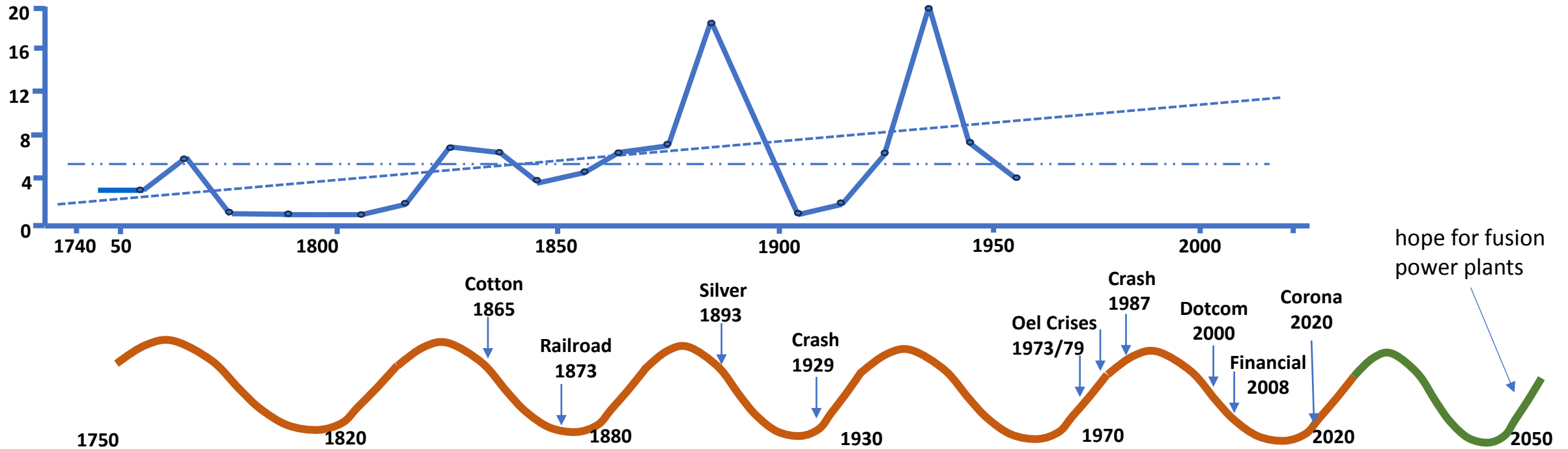
Basic innovations

- Clustering of Innovations, G. Mensch
- Basic innovations give rise to a new industry

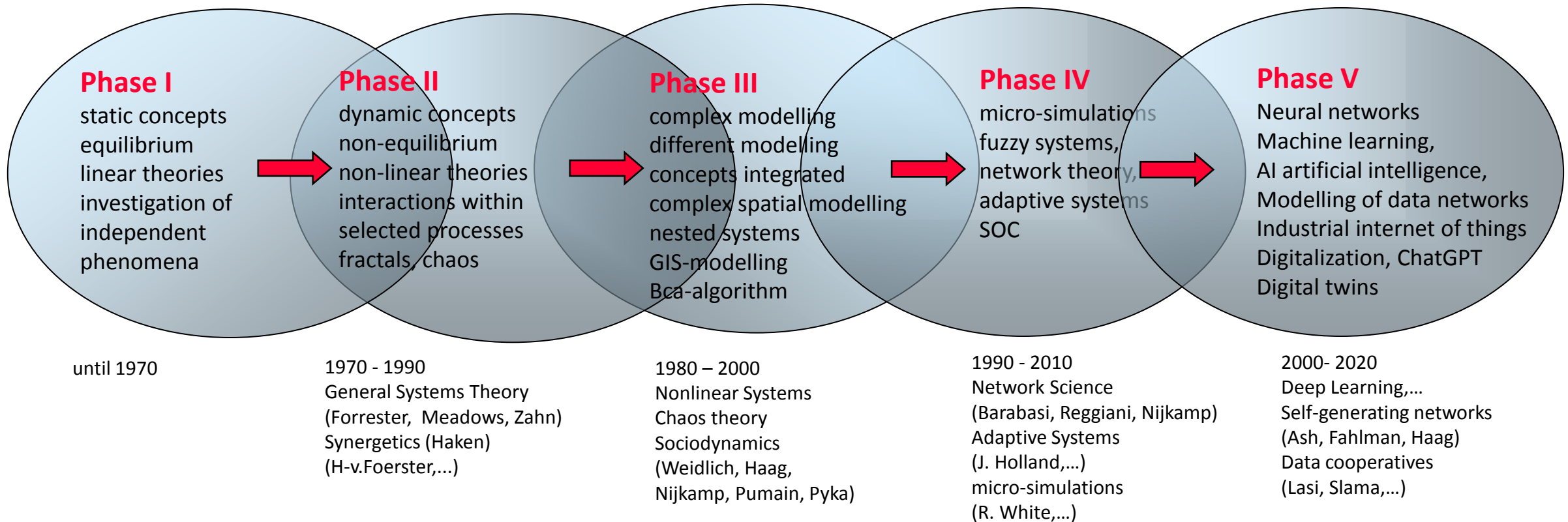
Long-term economic cycles

- Cycle time 40 to 60 years, Cesare Marchetti (54 years, energy sector)
- Logistic growth curve of technologies
- If a technology enters its peak → chance for a new technological breakthrough (e.g. coal → oil → gas → nuclear → green)

Basic Innovations and Long Waves



	1750	1820	1880	1930	1970	2020	2050	
	Kondratieff 1		Kondratieff 2		Kondratieff 3		Kondratieff 4	
	Dampfmaschine, Textilindustrie, Eisenproduktion, Mechanisierung der Produktion		Eisenbahn, Stahl, Schwerindustrie, Dampfschiffe, Brücken- und Bahnhöfe, Vernetzung über die Schiene		Chemie, Elektroindustrie, Elektrizität, Elektrogeräte, Röhrentechnik		Automobil, Petrochemie, Kerntechnik, Transistor, Radio, Fernseher, Kühlschrank, PC-Computer, Zuse Z3	
	1. Industrielle Revolution		2. Industrielle Revolution		3. Ind. Revol.		4. Ind. Rev., 5. Rev.	



The ideas of H. v. Foerster, H. Haken, W. Weidlich, Prigogine and other pioneers survive and will foster new developments in the scientific society

The theories and tools currently available make research more effective and support interdisciplinary research

Thank You for your attention